

# Collusion-Proof Dynamic Mechanisms

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- ▶ Propose a framework to address the possibility of collusion in dynamic mechanisms.
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- ▶ Propose a framework to address the possibility of collusion in dynamic mechanisms.
- ▶ Main question: Which dynamic mechanisms are immune to collusion?
- ▶ Define collusion-proofness in dynamic settings.
- ▶ Construct collusion-proof dynamic mechanisms.
- ▶ Characterize collusion-proofness in stationary settings.

## Related Literature

- ▶ Collusion-proof static mechanisms: Laffont and Martimort (1997, 2000), Che and Kim (2006), Safronov (2017)
- ▶ Efficient dynamic mechanisms: Bergemann and Välimäki (2010), Athey and Segal (2013), Skrzypacz and Toikka (2015)
- ▶ Optimal dynamic mechanisms: Pavan, Segal and Toikka (2014), Pavan (2016), Bergemann and Välimäki (2017)
- ▶ Collusion with persistence private info.: Athey and Bagwell (2001, 2008), Miller (2012)
- ▶ Repeated implementation: Jackson and Sonnenschein (2007), Lee and Sabourian (2009, 2013), Renou and Mezzetti (2017), Renou and Tomala (2015), Chassang and Ortner (2015)

## Model: IPV w/ transfers

- ▶ Time:  $t = 1, 2, \dots, T$  ( $T \leq \infty$ ).
- ▶ Agents:  $i \in \{1, 2, \dots, N\} = \mathcal{N}$ .  $N \geq 2$ .
- ▶ Private type:  $\forall t \geq 1, \theta_t^i \in \Theta^i$ .  $\theta_t \triangleq (\theta_t^1, \dots, \theta_t^N) \in \Pi_i$ ;  $\Theta^i \triangleq \Theta$ .
- ▶ Allocations:  $a_t \in A$ .
- ▶ Flow payoff:  $u^i(a_t, \theta_t^i) - p_t^i$ . (“private values”)
- ▶ Discounted payoff:

$$\mathbb{E} \left\{ \sum_{t \geq 1} \delta^{t-1} [u^i(a_t, \theta_t^i) - p_t^i] \right\}.$$

- ▶ Common prior:  $\mu_1^i(\cdot) \in \Delta(\Theta^i)$ . (“independence”)
- ▶ Markov transition:  $\mu^i(\cdot | a_{t-1}, \theta_{t-1}^i) \in \Delta(\Theta^i)$ .

# Dynamic Mechanisms

To simplify notations, consider public mechanisms where all the past reported types are public to all agents.

A dynamic mechanism is  $M = (a_t, p_t)_{t \geq 1}$  where  $\forall t \geq 1$ ,

- ▶ allocations:  $a_t : \Theta^{t-1} \times A^{t-1} \times \Theta \rightarrow \Delta(A)$
- ▶ transfers:  $p_t = (p_t^i)_{i \in \mathcal{N}}$  with  $p_t^i : \Theta^{t-1} \times A^{t-1} \times \Theta \rightarrow \mathbb{R}$



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Given  $M$ , a strategy  $\sigma^i = (\sigma_t^i)_{t \geq 1}$  of agent  $i$  is

$$\sigma_t^i : \Theta^{t-1} \times A^{t-1} \times \Theta^{i^t} \rightarrow \Delta(\Theta^i).$$

Agent  $i$ 's expected payoff under  $M$  and strategy profile  $\sigma = (\sigma^i)$  is

$$\mathbb{E}_{M, \mu, \sigma} \left[ \sum_{t \geq 1} \delta^{t-1} (u^i(\tilde{a}_t, \tilde{\theta}_t^i) - \tilde{p}_t^i) \right].$$

# IC, IR, & BB

Truth-telling strategy  $\sigma^{i*} = (\sigma_t^{i*})_{t \geq 1}$ :  $\forall t, \theta^{t-1}, a^{t-1}, \theta_t^i$ ,

$$\sigma_t^{i*}(\theta^{t-1}, a^{t-1}, \theta_t^i) = \mathbf{1}_{\{\theta_t^i\}}.$$

- ▶ per-period interim IC (IC): truth-telling is a wPBE
- ▶ per-period ex post IC (epIC): per-period ex post eq.

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- ▶ per-period interim IC (IC): truth-telling is a wPBE
- ▶ per-period ex post IC (epIC): per-period ex post eq.
- ▶ ex ante IR ( $IR_0$ ): ex ante payoff under truth-telling  $\geq \bar{U}^i$
- ▶ per-period interim IR (IR): interim payoff  $\geq \bar{U}^i(\theta_t^i)$
- ▶ per-period ex post IR (epIR): ex post payoff  $\geq \bar{U}^i(\theta_t)$

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- ▶ per-period ex post IR (epIR): ex post payoff  $\geq \bar{U}^i(\theta_t)$
- ▶ ex post budget balance (BB):  $\sum_j p_t^j = 0, \forall t \geq 1$

## Efficiency

An allocation  $a^* = (a_t^*)$  w/  $a_t^* : \Theta \rightarrow \Delta(A)$  is **efficient** if it solves

$$\max_{(a_t)} \mathbb{E} \left[ \sum_{t \geq 1} \delta^{t-1} \sum_{i \in \mathcal{N}} u^i(a_t(\tilde{\theta}_t), \tilde{\theta}_t^i) \right]$$

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An allocation  $\bar{a}_t : \Theta \rightarrow \Delta(A)$  is **incentive efficient** if

$$\mathbb{E} \left[ \sum_{t \geq 1} \delta^{t-1} \sum_{i \in \mathcal{N}} u^i(\bar{a}_t(\tilde{\theta}_t), \tilde{\theta}_t^i) \right] \geq \mathbb{E} \left[ \sum_{t \geq 1} \delta^{t-1} \sum_{i \in \mathcal{N}} u^i(\bar{a}_t(\gamma_t(\tilde{\theta}_t, \tilde{\theta}^{t-1}, \tilde{a}^{t-1})), \tilde{\theta}_t^i) \right]$$

for all  $\gamma = (\gamma_t)_{t \geq 1}$  where  $\gamma_t : \Theta \times \Theta^{t-1} \times A^{t-1} \rightarrow \Delta(\Theta)$ .

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for all  $\gamma = (\gamma_t)_{t \geq 1}$  where  $\gamma_t : \Theta \times \Theta^{t-1} \times A^{t-1} \rightarrow \Delta(\Theta)$ .

A mechanism  $(\bar{a}, p)$  is **incentive efficient** if  $\forall \gamma$ ,

$$\begin{aligned} & \mathbb{E} \left[ \sum_{t \geq 1} \delta^{t-1} \sum_{i \in \mathcal{N}} (u^i(\bar{a}_t(\tilde{\theta}_t), \tilde{\theta}_t^i) - p_t^i(\tilde{\theta}^{t-1}, \tilde{a}^{t-1}, \tilde{\theta}_t)) \right] \\ & \geq \mathbb{E} \left[ \sum_{t \geq 1} \delta^{t-1} \sum_{i \in \mathcal{N}} (u^i(\bar{a}_t(\gamma_t(\tilde{\theta}_t), \tilde{\theta}_t^i)) - p_t^i(\tilde{\theta}^{t-1}, \tilde{a}^{t-1}, \gamma_t(\tilde{\theta}_t))) \right] \end{aligned}$$

# Modeling Collusion

Given a dynamic mechanism  $M$ , a mediator can coordinate collusion among (subgroups of) agents:  $\forall t$

- ▶ collect reports from agents then jointly report to the designer
- ▶ make balanced transfers among agents



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Formally,  $M$  induces a dynamic game  $G_M$  among agents with outside options. Given  $G_M$ , a collusion scheme (among all agents)  $\Gamma = (\gamma, q)$  is a mediated game (or mechanism)

- ▶  $\gamma = (\gamma_t)_{t \geq 1}$ ,  $\gamma_t : \Theta \times \Theta^{t-1} \times A^{t-1} \rightarrow \Delta(\Theta)$
- ▶  $q = (q_t^i)_{i,t}$ ,  $q_t^i : \Theta \times \Theta^{t-1} \times A^{t-1} \rightarrow \mathbb{R}$  &  $\sum_i q_t^i = 0$ .

Given  $M$  &  $\Gamma$ , agents play  $G_{M\Gamma}$  (with outside options).

Focus on all IC (& IR)  $\Gamma$ 's.

# Collusion-Proofness

A dynamic mechanism  $M$  is collusion-proof if the expected payoffs of all agents under all IC  $\Gamma$ 's are the same as the expected payoffs in  $M$  under truthtelling.

**Collusion-proofness:** the set of equilibrium payoff vectors under mediation in  $G_M$  is a singleton, which equals the payoff vector from truthtelling in  $G_M$ .

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Collusion-proofness is defined without referring to IR.

- ▶ can define IR w.r.t.  $G_M$  or outside option
- ▶ beliefs after rejecting a collusion scheme

## Remarks

The dynamic pivot mechanism (Bergemann & Välimäki, 2010) is not collusion-proof.

The balanced-team mechanism (Athey & Segal, 2013) is collusion-proof when  $N = 2$  but not when  $N \geq 3$ .

A mechanism with a constant allocation rule is collusion-proof.

# Results

★ incentive efficiency  $\Rightarrow$  collusion-proofness

## Proposition 1

If  $\bar{a}$  is incentive efficient, then  $\exists$  a BB transfer  $p$  s.t.  $(\bar{a}, p)$  is IC & collusion-proof.

## Sketch of Proof: i.i.d. case

Bound the minmax payoff under truthtelling:  $\forall \sigma_{-i}$

$$\mathbb{E} [u^i(\bar{a}(\tilde{\theta}^i, \sigma_{-i}(\tilde{\theta}^{-i})), \tilde{\theta}^i) - p^i(\tilde{\theta}^i, \sigma_{-i}(\tilde{\theta}^{-i}))] \geq \mathbb{E} [u^i(\bar{a}(\tilde{\theta}^i, \tilde{\theta}^{-i}), \tilde{\theta}^i)]$$

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$$+ \underbrace{\sum_{j \neq i} \mathbb{E} [\mathbb{E}_{\tilde{\theta}^j} [u^j(\bar{a}(\tilde{\theta}^i, \sigma_{-i}(\tilde{\theta}^{-i})), \sigma_j(\tilde{\theta}^j))] - u^j(\bar{a}(\tilde{\theta}^i, \sigma_{-i}(\tilde{\theta}^{-i})), \sigma_j(\tilde{\theta}^j))]}_{=0}$$



## Sketch of Proof: i.i.d. case

$N = 2$ :

$$\begin{aligned} p^i(\hat{\theta}^i, \hat{\theta}^j) &= \mathbb{E}[u^i(\bar{a}(\tilde{\theta}^i, \hat{\theta}^j), \tilde{\theta}^i)] - \mathbb{E}[u^i(\bar{a}(\tilde{\theta}^i, \tilde{\theta}^j), \tilde{\theta}^i)] \\ &\quad + \mathbb{E}[u^j(\bar{a}(\tilde{\theta}^i, \tilde{\theta}^j), \tilde{\theta}^j)] - \mathbb{E}[u^j(\bar{a}(\hat{\theta}^i, \tilde{\theta}^j), \tilde{\theta}^j)] \end{aligned}$$

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$N > 2$ : decompose

$$\mathbb{E}[u^i(\bar{a}(\tilde{\theta}^i, \hat{\theta}^{-i}), \tilde{\theta}^i)] - \mathbb{E}[u^i(\bar{a}(\tilde{\theta}^i, \tilde{\theta}^{-i}), \tilde{\theta}^i)]$$

into (e.g.  $-i = \{j, k\}$ )

## Sketch of Proof: i.i.d. case

$N = 2$ :

$$\begin{aligned} \rho^i(\hat{\theta}^i, \hat{\theta}^j) &= \mathbb{E}[u^i(\bar{a}(\tilde{\theta}^i, \hat{\theta}^j), \tilde{\theta}^i)] - \mathbb{E}[u^i(\bar{a}(\tilde{\theta}^i, \tilde{\theta}^j), \tilde{\theta}^i)] \\ &\quad + \mathbb{E}[u^j(\bar{a}(\tilde{\theta}^i, \tilde{\theta}^j), \tilde{\theta}^j)] - \mathbb{E}[u^j(\bar{a}(\hat{\theta}^i, \tilde{\theta}^j), \tilde{\theta}^j)] \end{aligned}$$

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$$\begin{aligned} &\underbrace{\mathbb{E}[u^i(\bar{a}(\tilde{\theta}^i, \hat{\theta}^j, \hat{\theta}^k), \tilde{\theta}^i)] - \mathbb{E}[u^i(\bar{a}(\tilde{\theta}^i, \hat{\theta}^j, \tilde{\theta}^k), \tilde{\theta}^i)]}_{i \rightarrow k} \\ &+ \underbrace{\mathbb{E}[u^i(\bar{a}(\tilde{\theta}^i, \hat{\theta}^j, \tilde{\theta}^k), \tilde{\theta}^i)] - \mathbb{E}[u^i(\bar{a}(\tilde{\theta}^i, \tilde{\theta}^{-i}), \tilde{\theta}^i)]}_{i \rightarrow j} \end{aligned}$$

# Sketch of Proof: I

## Proposition 1

$\bar{a}$  incentive efficient  $\Rightarrow \exists$  BB transfer  $p$  s.t.  $(\bar{a}, p)$  is IC & collusion-proof.

Define

$$V_{\bar{a}}^i = \mathbb{E} \left[ \sum_{t \geq 1} \delta^{t-1} u^i(\bar{a}(\tilde{\theta}_t), \tilde{\theta}_t^i) \right]$$

$$V_{\bar{a}}^i(\theta_t) = u^i(\bar{a}(\theta_t), \theta_t^i) + \delta \mathbb{E} [V^i(\tilde{\theta}_{t+1}; \bar{a}) | \bar{a}(\theta_t), \theta_t]$$

Aim: For each  $i$ , agent  $i$  can guarantee an ex ante expected payoff  $V_{\bar{a}}^i + \kappa_i$  by truthtelling, regardless of others' strategies, where  $\sum_i \kappa_i = 0$ .

The sum of “minmax” payoffs is at least  $\sum_i V_{\bar{a}}^i$  in  $G_M$ .

## Sketch of Proof: II

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The change in agent  $j$ 's expected continuation payoff caused by agent  $i$ 's report:

$$\begin{aligned} \psi_t^{ij}(\hat{\theta}_t, \hat{\theta}_{t-1}) &= \mathbb{E} \left[ V_{\bar{a}}^j(\hat{\theta}_t^1, \dots, \hat{\theta}_t^{i-1}, \hat{\theta}_t^i, \tilde{\theta}_t^{i+1}, \dots, \tilde{\theta}_t^N) \mid \bar{a}(\hat{\theta}_{t-1}), \hat{\theta}_{t-1} \right] \\ &\quad - \mathbb{E} \left[ V_{\bar{a}}^j(\hat{\theta}_t^1, \dots, \hat{\theta}_t^{i-1}, \tilde{\theta}_t^i, \tilde{\theta}_t^{i+1}, \dots, \tilde{\theta}_t^N) \mid \bar{a}(\hat{\theta}_{t-1}), \hat{\theta}_{t-1} \right] \end{aligned}$$

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Define the BB transfer as

$$p_t^i(\hat{\theta}_t, \hat{\theta}_{t-1}) = - \sum_{j \neq i} \left[ \psi_t^{ij}(\hat{\theta}_t, \hat{\theta}_{t-1}) - \psi_t^{ji}(\hat{\theta}_t, \hat{\theta}_{t-1}) \right] - \mathbf{1}_{\{t=1\}} \cdot \kappa_i.$$

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$\forall t$ , agent  $i$

- ▶ pays  $j$  the change in  $i$ 's expected continuation payoff caused by  $j$ 's report
- ▶ is paid by  $j$  the change in  $j$ 's expected continuation payoff caused by  $i$ 's report



## Sketch of Proof: III

For simplicity, consider a two-period & two-agent ( $i > j$ ) setting.

Given  $(\bar{a}, \rho)$ , suppose agent  $i$  always reports truthfully.  $\forall \sigma^j$ ,

- ▶  $\forall t$ ,  $j$ 's expected payment to  $i$ ,  $\mathbb{E}[\psi_t^{ij}] = 0$ . (independence)
- ▶  $i$ 's expected payoff from allocations ( $\mathbb{E}$ : prior)

$$u^i(\bar{a}(\tilde{\theta}_1^i, \sigma^j(\tilde{\theta}_1^j)), \tilde{\theta}_1^i) + \delta \mathbb{E} \left[ u^i(\bar{a}(\tilde{\theta}_2^i, \sigma^j(\tilde{\theta}_1, \tilde{\theta}_2^j)), \tilde{\theta}_2^i) \mid \bar{a}(\tilde{\theta}_1^i, \sigma^j(\tilde{\theta}_1^j)), \tilde{\theta}_1 \right]$$

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In  $t = 2$ ,  $i$  pays  $j$  ( $\delta \mathbb{E}[\cdot \mid \bar{a}(\tilde{\theta}_1^i, \sigma^j(\tilde{\theta}_1^j)), \tilde{\theta}_1]$ )

$$-u^i(\bar{a}(\tilde{\theta}_2^i, \sigma^j(\tilde{\theta}_1, \tilde{\theta}_2^j)), \tilde{\theta}_2^i) + \mathbb{E}_{\tilde{\theta}_2^j} \left[ u^i(\bar{a}(\tilde{\theta}_2^i, \tilde{\theta}_2^j), \tilde{\theta}_2^i) \mid \bar{a}(\tilde{\theta}_1^i, \sigma^j(\tilde{\theta}_1^j)), \tilde{\theta}_1, \sigma^j(\tilde{\theta}_1^j) \right]$$

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- ▶  $\forall t$ ,  $j$ 's expected payment to  $i$ ,  $\mathbb{E}[\psi_t^{ij}] = 0$ . (independence)
- ▶  $i$ 's expected payoff from allocations ( $\mathbb{E}$ : prior)

$$u^i(\bar{a}(\tilde{\theta}_1^i, \sigma^j(\tilde{\theta}_1^j)), \tilde{\theta}_1^i) + \delta \mathbb{E} \left[ u^i(\bar{a}(\tilde{\theta}_2^i, \sigma^j(\tilde{\theta}_1, \tilde{\theta}_2^j)), \tilde{\theta}_2^i) \mid \bar{a}(\tilde{\theta}_1^i, \sigma^j(\tilde{\theta}_1^j)), \tilde{\theta}_1^i \right]$$

In  $t = 2$ ,  $i$  pays  $j$  ( $\delta \mathbb{E}[\cdot \mid \bar{a}(\tilde{\theta}_1^i, \sigma^j(\tilde{\theta}_1^j)), \tilde{\theta}_1^i]$ )

$$-u^j(\bar{a}(\tilde{\theta}_2^i, \sigma^j(\tilde{\theta}_1, \tilde{\theta}_2^j)), \tilde{\theta}_2^i) + \mathbb{E}_{\tilde{\theta}_2^j} \left[ u^i(\bar{a}(\tilde{\theta}_2^i, \tilde{\theta}_2^j), \tilde{\theta}_2^i) \mid \bar{a}(\tilde{\theta}_1^i, \sigma^j(\tilde{\theta}_1^j)), \tilde{\theta}_1^i, \sigma^j(\tilde{\theta}_1^j) \right]$$

In  $t = 1$ ,  $i$  pays  $j$  ( $\mathbb{E}$ : prior)

$$-u^j(\bar{a}(\tilde{\theta}_1^i, \sigma^j(\tilde{\theta}_1^j)), \tilde{\theta}_1^i) - \delta \mathbb{E} \left[ u^i(\bar{a}(\tilde{\theta}_2^i, \tilde{\theta}_2^j), \tilde{\theta}_2^i) \mid \bar{a}(\tilde{\theta}_1^i, \sigma^j(\tilde{\theta}_1^j)), \tilde{\theta}_1^i, \sigma^j(\tilde{\theta}_1^j) \right]$$

$$+ \mathbb{E}_{\tilde{\theta}_1^j} \left[ u^i(\bar{a}(\tilde{\theta}_1^i, \tilde{\theta}_1^j), \tilde{\theta}_1^i) + \delta \mathbb{E} \left[ u^i(\bar{a}(\tilde{\theta}_2^i, \tilde{\theta}_2^j), \tilde{\theta}_2^i) \mid \bar{a}(\tilde{\theta}_1^i, \tilde{\theta}_1^j), \tilde{\theta}_1^i, \tilde{\theta}_1^j \right] \right]$$

## Sketch of Proof: IV

Summing up and canceling terms,  $i$ 's ex ante expected payoff is

$$\begin{aligned} \mathbb{E}_{\tilde{\theta}_1} \left[ \mathbb{E}_{\tilde{\theta}_1^j} \left[ u^i(\bar{a}(\tilde{\theta}_1^i, \tilde{\theta}_1^j), \tilde{\theta}_1^i) + \delta \mathbb{E} \left[ u^i(\bar{a}(\tilde{\theta}_2^i, \tilde{\theta}_2^j), \tilde{\theta}_2^i) \mid \bar{a}(\tilde{\theta}_1^i, \tilde{\theta}_1^j), \tilde{\theta}_1^i, \tilde{\theta}_1^j \right] \right] \right] \\ = V_{\bar{a}}^i. \end{aligned}$$

Similarly,  $j$ 's ex ante expected payoff is  $V_{\bar{a}}^j$  (despite  $i > j$ ).

By incentive efficiency of  $\bar{a}$ , the sum is  $V_{\bar{a}}^i + V_{\bar{a}}^j$  the maximum ex ante expected payoff.

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- ▶ The argument extends to arbitrary  $T$  and  $N$ .
- ▶ When  $N \geq 3$ , possible joint deviations.
- ▶ The order  $>$  takes care of this possibility.
- ▶ The order can be history-dependent too.
- ▶  $(\bar{a}, p)$  is also IC. (similar to Athey & Segal (2013))

# Results

## Corollary 1

If a mechanism  $(\bar{a}, p)$  is incentive efficient, then  $\exists$  another collusion-proof & IC mechanism  $(\bar{a}, q)$ .

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## Proposition 2

Suppose  $\mu^i$  is ergodic under any allocation rule. If  $\bar{a}$  is incentive efficient & strict  $IR_0$  under null transfers, then  $\exists \bar{\delta} \in (0, 1)$  s.t.  $\forall \delta \in (\bar{\delta}, 1)$ ,  $\exists$  a BB transfer  $p$  such that the mechanism  $(\bar{a}, p)$  is collusion-proof, IC & IR.

# Adding IR

- ▶ If  $(\bar{a}, \mathbf{0})$  is strictly  $IR_0$ , so is  $(\bar{a}, p)$ .
- ▶ Under ergodicity and patience, private information in any period has a vanishing impact on total expected payoffs, which implies  $(\bar{a}, p)$  is IR.



# Results

collusion-proofness  $\Rightarrow$  incentive efficiency

## Proposition 3

Suppose  $\mu^i$  is ergodic under any allocation rule.  $\forall$  IC & BB mechanism  $(\bar{a}, p)$  where  $\bar{a}$  is not incentive efficient,  $\exists \bar{\delta} \in (0, 1)$  s.t.  $\forall \delta \in (\bar{\delta}, 1)$ ,  $(\bar{a}, p)$  is not collusion-proof.

# Conversely

Suppose  $\bar{a}$  is not incentive efficient.

- ▶ If  $M = (\bar{a}, q)$  is IC and BB, under ergodicity and patience, construct a collusive (and efficient) equilibrium in  $G_M$ .
- ▶ Similar construction if  $M = (\bar{a}, q)$  is IC and IR.

# Extensions

- ▶ Optimal collusion-proof dynamic mechanisms.
- ▶ Property rights in the presence of collusion.
- ▶ Collusion with limited transfers.
- ▶ Collusion with correlated information.

## Related Literature

- ▶ Collusion-proof static mechanisms: Laffont and Martimort (1997, 2000), Che and Kim (2006), Safronov (2017)
- ▶ Efficient dynamic mechanisms: Bergemann and Välimäki (2010), Athey and Segal (2013), Skrzypacz and Toikka (2015)
- ▶ Optimal dynamic mechanisms: Pavan, Segal and Toikka (2014), Pavan (2016), Bergemann and Välimäki (2017)
- ▶ Collusion with persistence private info.: Athey and Bagwell (2001, 2008), Miller (2012)
- ▶ Repeated implementation: **Jackson and Sonnenschein (2007)**, Lee and Sabourian (2009, 2013), Renou and Mezzetti (2017), Renou and Tomala (2015), Chassang and Ortner (2015)