

# Optimal liquidation in spite of increasing prices

How is optimal execution affected by price trends?

Peter Frentrup

(based on joint work with Dirk Becherer and Todor Bilarev)



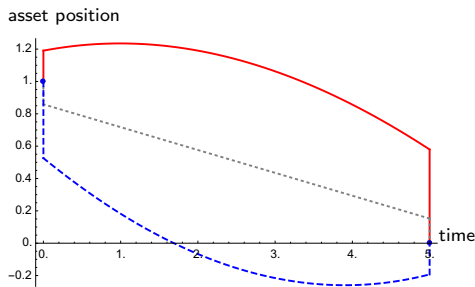
Singapore – 18 March 2019

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# Positive asset prices with transient price impact

- Liquidate  $\theta$  assets by selling/buying continuously or in blocks:  
bounded variation càdlàg strategy  $\Theta_t$ ,  $t \in [0, T]$  with  $\Theta_{0-} = \theta$ ,  $\Theta_T = 0$ .
- Unaffected price:  $\bar{S} = e^{\mu t} \mathcal{E}(\sigma W)_t$ ,  $\mu \in \mathbb{R}$ .
- Affected price:  $S_t := f(Y_t) \bar{S}_t$  for price impact process

$$dY_t = -h(Y_t) dt + d\Theta_t, \quad Y_{0-} = y,$$

resilience function  $h(0) = 0$ ,  $h' > 0$ , e.g.  $h(y) = \beta y$ ,  $\beta > 0$ .

impact function  $f, f' > 0$ , e.g.  $f(y) = e^{\lambda y}$ ,  $\lambda = f'/f > 0$  const.

- Maximize expected trading gains  $\mathbb{E}[L_T(\Theta)]$ ,

$$L_T(\Theta) := - \int_0^T f(Y_t) \bar{S}_t d\Theta_t^c$$

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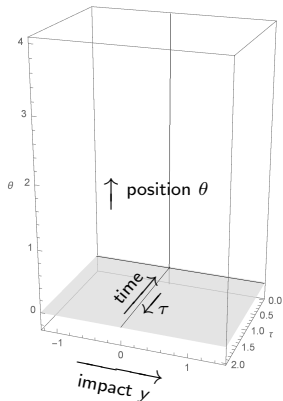
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Value function  $v(\tau, y, \theta) := \sup_{\Theta} \mathbb{E}[L_{\tau}(\Theta) \mid Y_{0-} = y, \Theta_{0-} = \theta]$ .

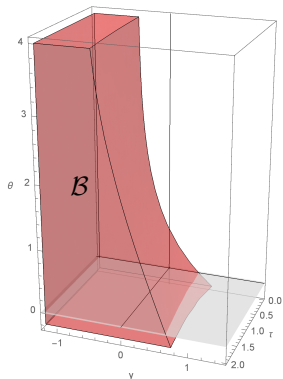


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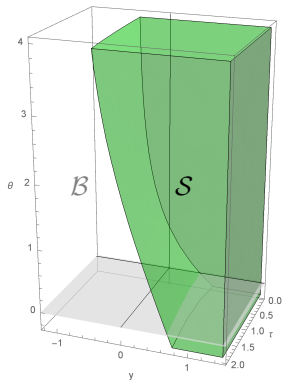


Martingale optimality principle:

State space  $(\tau, y, \theta) \in \mathbb{R}_+ \times \mathbb{R}^2$  should separate into open regions **B** (buying)

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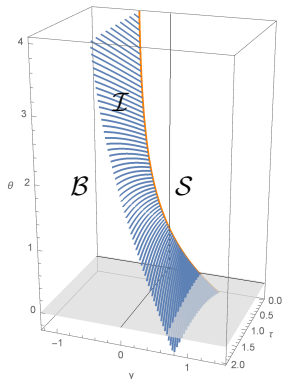


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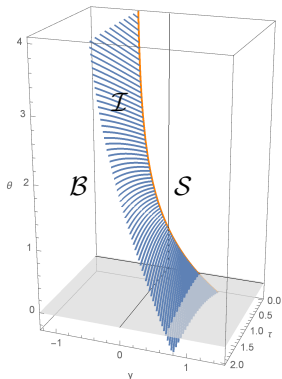
State space  $(\tau, y, \theta) \in \mathbb{R}_+ \times \mathbb{R}^2$  should separate into open regions  $\mathcal{B}$  (buying) and  $\mathcal{S}$  (selling) with **free contact boundary surface**  $\mathcal{I} = \bar{\mathcal{B}} \cap \bar{\mathcal{S}}$  s.t. **variational HJB** holds:

$$\begin{aligned} v_y + v_{\theta} - f(y) &= 0 \quad \text{everywhere,} \\ v_{\tau} + h(y)V_y - \mu v &> 0 \quad \text{in } \mathcal{B} \cup \mathcal{S}, \\ v_{\tau} + h(y)V_y - \mu v &= 0 \quad \text{on } \mathcal{I}, \end{aligned} \quad (1)$$

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**Ansatz:**  $v \in C^1$ ,  $\forall (\tau, y, \theta) \in \mathcal{B} \cup \mathcal{S} \exists ! d \in \mathbb{R} \setminus \{0\} : (\tau, y + d, \theta + d) \in \mathcal{I}$ ,

$$\mathcal{B} = \{d > 0\}, \mathcal{S} = \{d < 0\}.$$

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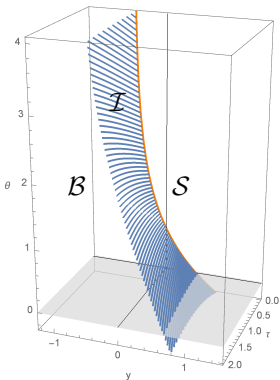
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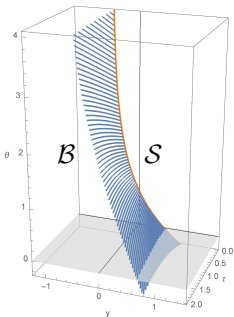
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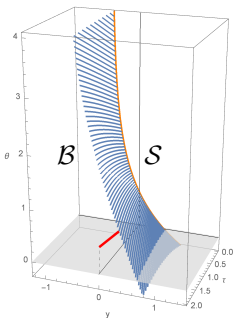
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$$v(\tau, y, \theta) = \sup_{\Theta} \mathbb{E}_{y, \theta} \left[ - \int_0^{\tau} e^{\mu t} f(Y_t) d\Theta_t^c - \sum_{\substack{0 \leq t \leq \tau \\ \Delta \Theta_t \neq 0}} \int_0^{\Delta \Theta_t} e^{\mu t} f(Y_{t-} + x) dx \right]$$



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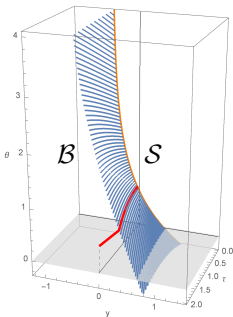
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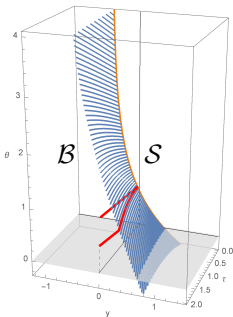
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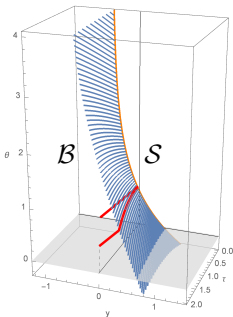
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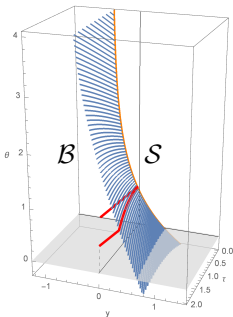
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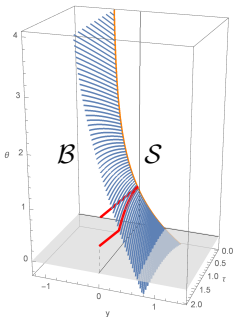
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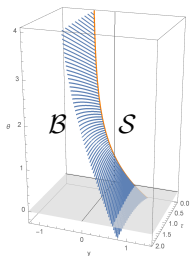
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# Gains for candidate optimal strategy

In terms of  $\bar{y}$ :

Maximize



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for  $F(y) = \int_0^y f(x) dx$  subject to the *isoperimetric condition*

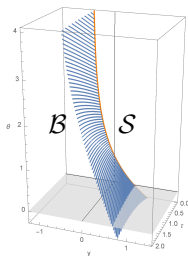
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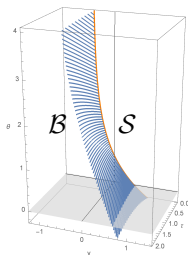
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# Calculus of variations

- Maximize  $J(\bar{y})$  subject to  $K(\bar{y}) = (\text{const})$  over  $\bar{y} \in C^1([0, T])$  with  $\bar{y}(T) = Y_0$
- Equivalent problem:  $\max_{\bar{y}} (J(\bar{y}) + m_T K(\bar{y}))$  with (unknown) Lagrange multiplier  $m_T \in \mathbb{R}$ .
- Taylor approximation:  $(J + m_T K)(\bar{y} + z)$

$$= (J + m_T K)(\bar{y}) + \underbrace{\delta(J + m_T K)(\bar{y})[z]}_{\text{first variation}} + \underbrace{\delta^2(J + m_T K)(\bar{y})[z]}_{\text{second variation}} + \mathcal{O}(\|z\|_{W^{1,\infty}}^3)$$

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- Taylor approximation:  $(J + m_T K)(\bar{y} + z)$

$$= (J + m_T K)(\bar{y}) + \underbrace{\delta(J + m_T K)(\bar{y})[z]}_{\text{first variation}} + \underbrace{\delta^2(J + m_T K)(\bar{y})[z]}_{\text{second variation}} + \mathcal{O}(\|z\|_{W^{1,\infty}}^3)$$

where  $\|z\|_{W^{1,\infty}} := \|z\|_{\infty} \vee \|z'\|_{\infty}$ .

# Calculus of variations – candidate solution

Necessary condition  $\delta(J + m_T K)(\bar{y})[z] = 0 \forall z \in C^1$  with  $z(T) = 0$ , gives

- Lagrange multiplier  $m_T$ ,
- candidate terminal position

$$g(y) = y - f^{-1}\left(\left(f \frac{h\lambda + h' - \mu}{h'}\right)(y)\right), \quad y > y_\infty,$$

where  $(h\lambda + h' - \mu)(y_\infty) = 0$ ,

- ODE for candidate impact trajectory  $\bar{y}(\tau)$ :

$$\bar{y}' = \mu \left( \frac{f(h\lambda + h' - \mu)/h'}{(f(h\lambda + h' - \mu)/h')'} \right)(\bar{y}).$$

Write  $\bar{y}(\tau; z), \bar{\theta}(\tau; z)$  for the solution with  $\bar{y}(0; z) = z, \bar{\theta}(0; z) = g(z)$ ,

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# Local optimality

## Theorem (strict local maximizer $\bar{y}$ )

Under technical conditions<sup>†</sup> on impact and resilience functions  $f$  and  $h$ ,  
 $\exists \varepsilon > 0$  s.t. for all  $y \in C^1$  with  $y(T) = \bar{y}(T)$ ,  $\|y - \bar{y}\|_{W^{1,\infty}} \in (0, \varepsilon)$ :

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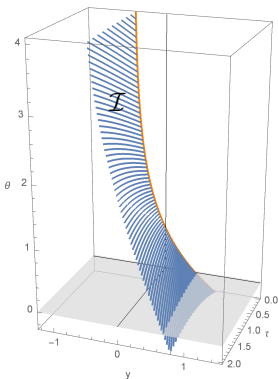
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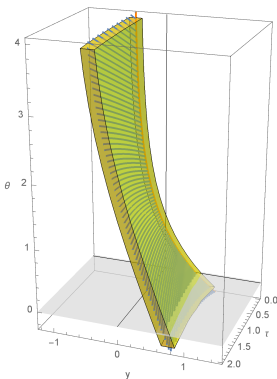
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and  $V_y + V_\theta = f$  everywhere.

Proof: Otherwise, construct a strategy given by  $\hat{y}$ ,  
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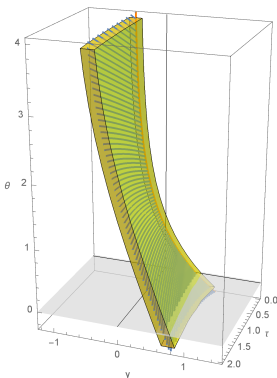
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# Global optimality

**Question:** How to conclude from local to global optimality?

- Let  $k(d) := (V_\tau + h(y)V_y - \mu V)(\tau; y_b + d, \theta_b + d)$   
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- Now, can show analytically the inequalities:

$$k'(-d) < 0 < k'(d) \text{ for } d > 0.$$

- Hence,  $k(d) > 0$  for  $d \in \mathbb{R} \setminus \{0\}$ , giving strict global optimality.

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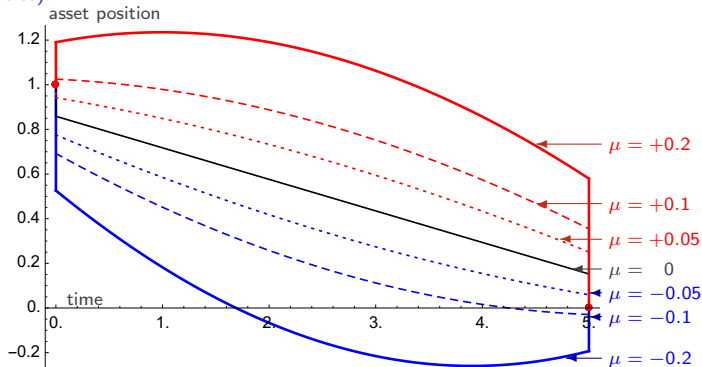
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# Optimal strategy: dependence on price trend

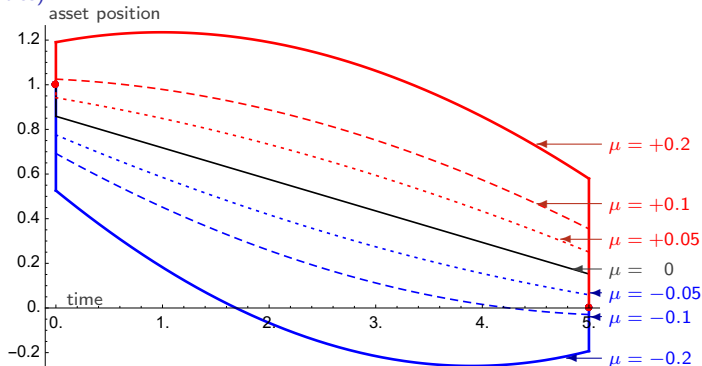
(comparative statics)



- **no trend** in fundamental price  $\bar{S}$  (martingale, Obizhaeva/Wang situation):  
constant rate of trading in time  $(0, T)$ .
- **increasing**  $\bar{S}$ : defer asset sales to later times;  
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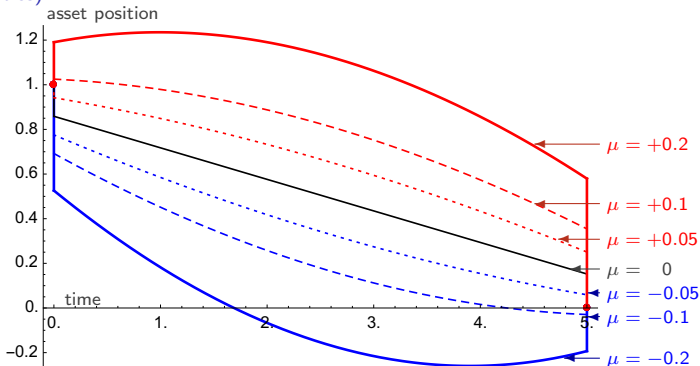
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If there is still some time...



# Stochastic liquidity and transaction costs

- Stochasticity in the impact/signal:

$$dY_t = -\beta Y_t dt + \hat{\sigma} dB_t + d\Theta_t, \quad Y_{0-} = y,$$

for correlated Brownian motion  $B$  with  $d[B, W]_t = \rho dt$ .

[Becherer/Bilarev/F., FS 2018]

[Lehalle/Neuman – *Incorporating Signals into Optimal Trading*, arXiv:1704.00847]

- Bid-ask spread through proportional transaction costs:

$$\text{sell at } S^{\text{bid}} := f(Y_t)\bar{S}_t, \quad \text{buy at } S^{\text{ask}} := \kappa f(Y_t)\bar{S}_t,$$

for transaction cost factor  $\kappa > 1$ .

- Maximize over  $\Theta$  : càdlàg, adapted, bounded variation,  $\geq 0$ ,  
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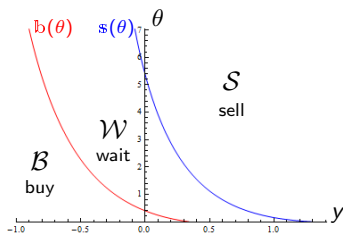
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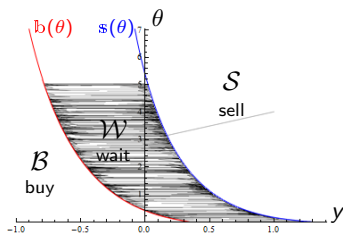
# Variational (in-)equalities



State space  $(y, \theta) \in \mathbb{R} \times \mathbb{R}_+$  should separate into open regions  $\mathcal{B}, \mathcal{W}, \mathcal{S}$  with corresponding HJB **variational (in-)equalities** ...

- **Ansatz:** there exist free boundary curves  $\mathfrak{b}, \mathfrak{s} \in C^1(\mathbb{R}_+)$  s.t.  
 $\mathcal{B} = \{y < \mathfrak{b}(\theta)\}$ ,  $\mathcal{W} = \{\mathfrak{b}(\theta) < y < \mathfrak{s}(\theta)\}$ ,  $\mathcal{S} = \{y > \mathfrak{s}(\theta)\}$ .
- $V(y, 0) = 0$  for  $y \geq \mathfrak{s}(0)$ ,
- $V(y, \infty) = \tilde{V}(y)$  via corresponding “ $\theta \rightarrow \infty$ ” infinite fuel limit.

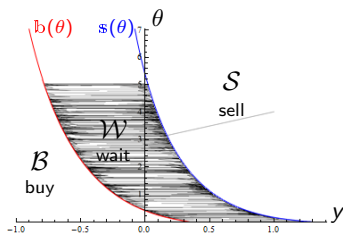
# Variational (in-)equalities



State space  $(y, \theta) \in \mathbb{R} \times \mathbb{R}_+$  should separate into open regions  $\mathcal{B}, \mathcal{W}, \mathcal{S}$  with corresponding HJB **variational (in-)equalities** ...

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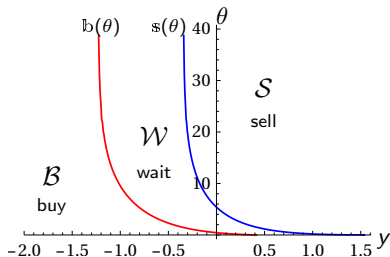
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# Open ODE problem for boundary curves



Smooth pasting gives

- Candidate free boundary curves  $b(\theta)$ ,  $s(\theta)$  as ODE

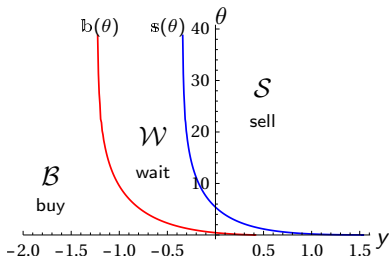
$$(b', s') = \text{function}(b, s),$$

- with asymptotes  $b(\infty) = b_\infty$ ,  $s(\infty) = s_\infty$ , and (implicitly) given  $s(0)$ .

## Open questions:

- Existence of ODE solution for  $b, s$ ;
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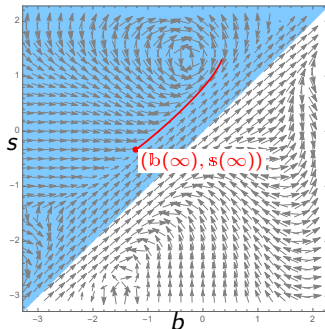
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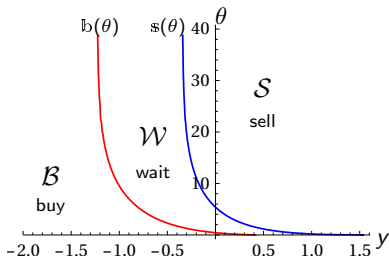
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**Thank you!**

